## BEFORE THE TENNESSEE BOARD FOR LICENSING CONTRACTORS

IN THE MATTER OF:

New Vision Restoration, LLC

Oboket No. 12.4-11284A

302 Fulton Avenue

Kingsport, TN 37660

Oboket No. 12.4-11284A

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Transcript of the Proceedings

Before the Honorable J. Randall LaFevor

March 30th, 2011

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## APPEARANCES:

For the State: Mr. Michael Driver

500 James Robertson Parkway

Davy Crockett Tower Nashville, TN 37243

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1 (Whereupon, the following proceedings
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- 2 commenced at 9:26 a.m. as follows:)
- 3 THE COURT: Which case do you want to proceed
- 4 with first?
- 5 MR. DRIVER: New Vision Restoration,
- 6 Your Honor.
- 7 THE COURT: Is the state ready to proceed?
- 8 MR. DRIVER: Yes, Judge.
- 9 THE COURT: Good morning, board members.
- 10 This hearing is now convened before the Tennessee Board
- 11 for Licensing Contractors to consider the case of New
- 12 Vision Restoration, LLC, docket number 12.14-111284A.
- 13 My name is Randall LaFevor, and I've been assigned by
- 14 the secretary of state to preside at this hearing as
- 15 the administrative judge. In that capacity, I will
- 16 make all rulings regarding the order of proceedings,
- 17 admissibility of evidence, and questions of law
- 18 pursuant to provisions of the Tennessee Administrative
- 19 Procedures Act. However, I will not participate in the
- 20 findings of fact or the ultimate decision of the board.
- 21 Those decisions will be made by the board members.
- 22 In the first proceeding today the state will
- 23 be represented by Mr. Michael Driver, assistant general
- 24 counsel for the Tennessee Department of Commerce and
- 25 Insurance. At this time I'll ask, is there anybody

- 1 here representing New Vision Restoration, LLC?
- 2 (No response.)
- 3 THE COURT: Apparently, there is nobody here
- 4 representing the respondent. At this time, for the
- 5 purpose of the record in this hearing, I'll ask the
- 6 board members to introduce themselves. I know you have
- 7 already done that for your meeting this morning, but if
- 8 you will do it again for the purpose of this hearing
- 9 I'd appreciate it.
- 10 MR. HAYES: Jerry Hayes, Paris.
- MR. BRODD: Mark Brodd, Knoxville.
- MR. WHITTINGTON: Keith Whittington, Johnson
- 13 City.
- 14 MR. SMITH: Reese Smith, Franklin.
- MR. MASON: Bill Mason, Greenbrier.
- 16 THE COURT: Thank you, gentleman. And I will
- 17 ask at this time if any board member has any knowledge
- 18 of the facts concerning this case, I will ask if you
- 19 will identify yourself so we can discuss that.
- 20 (No response.)
- 21 THE COURT: In that case, then we'll move on,
- 22 and I will just mention very quickly that the board
- 23 members are reminded that no discussion of this case
- 24 should take place outside the hearing room. The
- 25 Sunshine Law requires that all board discussions and

1 deliberations occur in public and in the presence of

- 2 the parties.
- 3 As we begin this hearing, there are a limited
- 4 number of documents in the record. The record includes
- 5 the notice of hearing and charges filed on
- 6 February 14th, 2011, a prehearing order that I issued
- 7 on February 25th, a list of the state's witnesses and
- 8 exhibits filed on March 17th, 2011, and notices of
- 9 three affidavits and the state's intention to use those
- 10 during the hearing, all of which were filed on
- 11 March 17th, 2011. Those documents are in the record
- 12 and may be referred to by the witnesses and the parties
- 13 as we proceed.
- 14 All right. At this point, since there is
- 15 nobody here representing New Vision Restoration,
- 16 Mr. Driver, do you have a motion and wish to proceed?
- 17 MR. DRIVER: The state would move for default
- 18 and wishes to proceed, Judge.
- 19 THE COURT: Do you have proof of service in
- 20 the case?
- 21 MR. DRIVER: Judge, New Vision Restoration
- 22 was sent certified mail containing a notice of hearing
- 23 and charges to 302 Fulton Avenue in Kingsport,
- 24 Tennessee, which was returned to sender, not
- 25 deliverable as addressed. That address was shown in a

- 1 search to be the one on file with the board for
- 2 licensing contractors.
- 3 Contractors are required by Rule 68001.08 to
- 4 notify the board of any change of address within 30
- 5 days. A search was also performed with the secretary
- 6 of state's business records for New Vision Restoration,
- 7 LLC, which showed the registered agent to be Randy
- 8 Jenkins with an address of 302 Fulton Avenue,
- 9 Kingsport, Tennessee 37660, the same address that the
- 10 certified mail was sent to.
- 11 Phone calls were made to 423-247-5131,
- 12 believed to belong to Mr. Jenkins, which was
- disconnected; 423-863-3445, where a voice mail
- 14 identified it as belonging to Randy, and a voice mail
- 15 was left.
- 16 THE COURT: All right. First, I'm going to
- 17 mark your written proof of service green card as
- 18 Exhibit 1 to this proceeding.
- 19 (Whereupon, the previously mentioned document
- 20 was marked as Exhibit No. 1.)
- 21 THE COURT: And I'll circulate this to the
- 22 board members for their consideration. Board members,
- 23 a request for a default is covered by Tennessee Rules
- 24 and Regulations, Rule Number 1360-4-1-.06 concerning
- 25 service of notice of hearings. I will state for you

1 that based on the statements of Mr. Driver, if the

- 2 department has complied in all respects with the
- 3 attempts to notify the respondent that are required by
- 4 that rule and also by the code section that applies,
- 5 failure of a respondent to collect certified mail that
- 6 is addressed properly and to the address that was
- 7 provided, pursuant to the board's rules and the
- 8 department's rules and regulations, is sufficient to
- 9 establish a proper service under these circumstances.
- 10 At this time there is a motion before the
- 11 board asking that the state be permitted to proceed in
- 12 default, and if you would like to take a vote on that,
- 13 we will proceed now.
- MR. WHITTINGTON: Board, does everyone
- 15 understand the question? Any discussion on the
- 16 question?
- 17 (No response.)
- MR. WHITTINGTON: Do you need a roll call
- 19 vote or a regular yea or nay vote?
- 20 THE COURT: A regular yea or nay will be
- 21 fine.
- MR. WHITTINGTON: All in favor of the motion,
- 23 say aye.
- THE BOARD: Aye.
- MR. WHITTINGTON: Opposed likewise.

- 1 (No response.)
- 2 MR. WHITTINGTON: Motion carries.
- 3 THE COURT: Mr. Driver, I'm going to find
- 4 that based on the board's vote and decision, that the
- 5 respondent is in default, and if you would like to
- 6 proceed at this time with your case, please go forward.
- 7 MR. DRIVER: Thank you, Your Honor. The
- 8 state would call Carolyn Lazenby.
- 9 CAROLYN LAZENBY,
- 10 was called as a witness, having been first duly sworn,
- 11 testified as follows:
- 12 EXAMINATION
- 13 QUESTIONS BY MR. DRIVER:
- Q. Could you state your full name for the
- 15 record.
- 16 A. Yes. It's Carolyn Lazenby.
- 17 Q. And what is your job title, Ms. Lazenby?
- 18 A. Executive director of the board for licensing
- 19 contractors.
- Q. And how long have you been in that position?
- 21 A. Since 2005.
- 22 Q. And in that position do you maintain the
- 23 licensing records of contractors required to be
- 24 licensed?
- 25 A. Yes.

1 Q. And are you familiar with the license of New

- Vision Restoration, LLC?
- 3 A. Yes.
- 4 Q. Do you know the date that this license was
- 5 initially granted?
- 6 A. Yes. It was issued -- it was granted on
- 7 September 27th, 2006.
- 8 Q. Okay. And what's the license number of that
- 9 license, Ms. Lazenby?
- 10 A. It's 57234.
- 11 Q. And what is the classification of that
- 12 license?
- 13 A. BC.
- Q. Can you explain what a BC license is,
- 15 Ms. Lazenby?
- 16 A. It allows a contractor to build a
- 17 residential, commercial, and industrial.
- Q. And does that license have a monetary limit
- 19 on it?
- 20 A. Yes. \$411,000.
- 21 Q. How long has that license limit been
- 22 \$411,000?
- 23 A. It was increased from \$100,000 to the 411,000
- 24 on 3/27/2009.
- Q. Okay. And can you explain what the purpose

- of the monetary limit is, Ms. Lazenby?
- 2 A. This is the amount that a contractor is
- 3 allowed to contract. It's for the total cost of the
- 4 total project.
- 5 Q. And what's the expiration date of that
- 6 license?
- 7 A. It expired on September 30th, 2010.
- 8 Q. Can that license be renewed any time until
- 9 September 30th, 2011, by a payment of a late fee?
- 10 A. Yes.
- 11 Q. Are you familiar with the license held by
- 12 Tom Stokes, d/b/a Distinctive Designs at all?
- 13 A. No.
- MR. DRIVER: Nothing further from this
- 15 witness, Judge.
- 16 THE COURT: All right. Thank you. Are there
- 17 any questions by board members for this witness?
- 18 (No response.)
- 19 THE COURT: If not, then we will move to the
- 20 next witness.
- 21 MR. DRIVER: The state would call
- 22 Vickie Larkin.
- 23 THE COURT: Why don't we pull this red chair
- 24 up.
- 25 MS. LARKIN: I am nervous. I have never done

- 1 this before.
- 2 VICKIE LARKIN,
- 3 was called as a witness, having been first duly sworn,
- 4 testified as follows:
- 5 EXAMINATION
- 6 QUESTIONS BY MR. DRIVER:
- 7 Q. Could you state your full name for the
- 8 record, please.
- 9 A. Vickie Larkin.
- 10 Q. And what is your current address, Ms. Larkin?
- 11 A. 2044 Charlotte Street, Kingsport, Tennessee.
- 12 Q. How long have you lived at that address?
- 13 A. All my life.
- Q. Ms. Larkin, are you familiar with New Vision
- 15 Restoration, LLC?
- 16 A. Yes, sir. I am.
- 17 Q. How did you become familiar with New Vision
- 18 Restoration?
- 19 A. I had a catastrophe fire in May of '06, and
- 20 Mr. Jenkins was one of the contractors that came by and
- 21 inspected. And everybody else was telling me I had to
- 22 tear it down, but he's the only one that said, you have
- 23 got a good foundation and there's no need to tear it
- 24 down, so we went with him.
- Q. What was the damage from the fire like?

- 1 A. It was pretty traumatic. I lost living room,
- 2 bedroom, kitchen, and a bathroom.
- 3 Q. And did you end up entering into a contract
- 4 with New Vision Restoration?
- 5 A. Yes, I did.
- 6 Q. Okay. I'm going to give you this document,
- 7 and if you could tell me if that is a true and correct
- 8 copy of that contract?
- 9 A. Yes.
- 10 Q. And what was the amount of that contract?
- 11 A. This one here says \$242.
- 12 Q. \$242,000?
- 13 A. Yes. Excuse me. 242,771.08.
- 14 Q. And when was that contract entered?
- 15 A. 7/28 -- this says '08. Maybe it was in '08
- 16 then when my house burnt.
- 17 Q. It was May of 2008?
- 18 A. (No response.)
- 19 Q. I'm sorry. If you can answer me out loud.
- 20 A. Yes, sir. I'm sorry.
- Q. It's difficult for the court reporter to
- 22 record nods.
- 23 A. I thought it was '06 that my house burnt. It
- 24 will be three years this year.
- Q. And the last page of that contract shows the

- 1 amount being 219,000?
- 2 A. Yes, sir.
- 3 Q. But it was somewhere between 219,000 and
- 4 242,000?
- 5 A. Yes, sir.
- 6 Q. And was the insurance company supposed to pay
- 7 under the terms of this contract?
- 8 A. Well, the insurance company totaled my house
- 9 and sent me the funds, and I'm the one that gave the
- 10 funds to Mr. Jenkins.
- 11 Q. Do you know what the amount of the funds you
- 12 provided Mr. Jenkins was?
- 13 A. 220,000.
- MR. DRIVER: Judge, the state would move that
- 15 the contract identified by Ms. Larkin be entered as the
- 16 next numbered exhibit.
- 17 THE COURT: All right. If you will pass that
- 18 back over here. All right. The contract is marked and
- 19 entered as Exhibit Number 2, and I will pass that to
- 20 the board members for their consideration.
- 21 (Whereupon, the previously mentioned document
- 22 was marked as Exhibit No. 2.)
- MR. DRIVER: We do have copies.
- 24 THE COURT: Okay. If you would like to
- 25 distribute those. The original can be passed to the

- 1 court reporter.
- 2 THE COURT: It appears that the board members
- 3 have completed their review of Exhibit Number 2.
- 4 Mr. Driver, you may continue.
- 5 MR. DRIVER: Thank you.
- 6 BY MR. DRIVER:
- 7 Q. Ms. Larkin, can you describe for the board
- 8 the work that New Vision Restoration was to perform in
- 9 repairing your house?
- 10 A. They had to tear down my living room, my
- 11 kitchen, basically, my -- I had a little room off of
- 12 the kitchen that was an entrance to the house, and the
- 13 bathroom and the bedroom upstairs, and had to put all
- 14 new roof on. And when they first started out, they
- 15 were there every day. Then they kind of dwindled down,
- 16 and they was gone for three weeks and come back, be
- 17 there for one day, and be gone again.
- They put up new dry wall and windows and
- 19 siding. When they first started out, I thought, all
- 20 right, they are doing a good job. And his first date
- 21 was January the 6th -- I mean, December the 6th that I
- 22 was going to be back in my house, but it didn't work
- 23 out that way. I didn't get back in until the following
- 24 year of May.
- Q. And did you express your concerns to New

- 1 Vision Restoration?
- 2 A. I did. We was having L weeks at work, so I
- 3 took a total of seven weeks off, just so I could --
- 4 because I knew where his office was. And I would go
- 5 down there and say, okay, man, what's going on for
- 6 today? And, well, we have got to go do this, or we've
- 7 got to go do that. We'll be there tomorrow. And then
- 8 I would get a phone call, well, we can't be there, but
- 9 I'll be there Monday morning for the duration. Well,
- 10 Monday morning, well, we had to go get supplies. You
- 11 know, he was always putting me on the back burner.
- 12 Q. And do you recall in September 2008 when you
- 13 got a letter from Mr. Jenkins, the owner of New Vision
- 14 Restoration?
- 15 A. I got several. I don't know.
- 16 Q. If you could review this letter and see if
- 17 you recall receiving it.
- 18 A. Okay. Building codes. Yes, sir.
- 19 Q. And does this appear to be a true and correct
- 20 copy of the letter as you received it from Mr. Jenkins?
- 21 A. Yes, sir.
- 22 MR. DRIVER: The state would move that that
- 23 letter be entered as Exhibit 3, Your Honor.
- 24 THE COURT: All right. The September 25th,
- 25 2008 letter from New Vision Restoration to

1 Vickie Larkin is marked and entered as Exhibit Number 3

- 2 and may be reviewed by the board.
- 3 (Whereupon, the previously mentioned document
- 4 was marked as Exhibit No. 3.)
- 5 THE WITNESS: I need to make a comment about
- 6 this if I can.
- 7 MR. DRIVER: You may. Do you want to wait
- 8 until the board has finished reviewing?
- 9 THE COURT: Yeah. Let's give the board
- 10 members a chance to finish reading it first, and then
- 11 we will hear what you have to say.
- 12 THE BOARD: (Reviewing documents.)
- 13 THE COURT: All right. The board members
- 14 have reviewed Exhibit Number 3. Mr. Driver, you may go
- 15 ahead.
- 16 BY MR. DRIVER:
- 17 Q. Ms. Larkin, did you want to make a statement
- 18 about the letter?
- 19 A. Yes, sir. Down here where it states about
- 20 the floor joists throughout the house, I'm not a
- 21 contractor. I don't -- really am not aware of a whole
- 22 lot of this stuff, but to me when you remove floor
- 23 joists, you're taking up the floor. Well, if he was
- 24 doing that, how were we able to walk around the floor
- and take pictures of the progress of the house?

- 1 Q. To clarify, Ms. Larkin, is it your testimony
- 2 that --
- 3 A. Right. There was no floor joists except in,
- 4 like, the living room that actually burnt, and the
- 5 kitchen and the bathroom. That's the only place in the
- 6 whole house that he replaced floor joists.
- 7 Q. And did I understand you correctly that the
- 8 floor wasn't even torn up in the rest of the house?
- 9 A. Right.
- 10 Q. If you could, Ms. Larkin, I'll direct you
- 11 back to Exhibit 3. At the end of the second line, did
- 12 Mr. Jenkins represent to you that there were changes
- 13 required by the building inspector?
- 14 A. Not until I got this letter.
- 15 Q. In this letter, I mean.
- 16 A. No. He didn't tell me what they were.
- 17 Q. I'm sorry. I'll rephrase. Did he represent
- 18 that there were changes; not, did he tell you what they
- 19 were, but did --
- 20 A. No.
- 21 Q. Okay.
- 22 A. He just stated to me that there were certain
- 23 codes that he had to go by to get my house back up.
- 24 And I realized that the electricity and the plumbing,
- 25 you know, were among those codes, and I expected that,

- 1 but some of the things that he has declared, I do
- 2 not agree with.
- 3 Q. At the end of the second line on that letter,
- 4 does it say that there were required changes by the
- 5 building inspector?
- 6 A. Right.
- 7 Q. Thank you. And did that cause you any
- 8 concern?
- 9 A. No. Because I thought he knew what he was
- 10 doing.
- 11 Q. At some point after that did you contact the
- 12 codes department of the City of Kingsport regarding
- 13 changes you had learned may have been required?
- 14 A. Well, he doesn't have it on here, but he was
- 15 charging me an extra 16,000-and-some-odd dollars to do
- 16 these codes and all this reframing and stuff. And I
- 17 called my insurance man, and he sent me the copy of the
- 18 codes that he was claiming he had to do.
- 19 Q. And what did you do after you received?
- 20 A. Then I sent a copy to Mike Freeman, the city
- 21 man, and he's the one that told me that none of those
- 22 things had to be done.
- 23 Q. And could you review this document, and let
- 24 me know if that's a copy of the letter that you sent
- 25 to -- it actually is addressed to Dee Morgan with the

- 1 City of Kingsport.
- 2 A. Right.
- 3 Q. And in that letter did you ask if the City of
- 4 Kingsport had required code changes with your home?
- 5 A. Right. Yes, sir.
- 6 Q. And is there handwritten answers that are,
- 7 from what you understood, the answers from Mr. Freeman
- 8 to the inquiries that you made?
- 9 A. Yes, sir.
- 10 Q. And does that appear to be a true and correct
- 11 copy of that letter as you received it back from the
- 12 City of Kingsport?
- 13 A. Yes, sir.
- MR. DRIVER: The state would move that that
- 15 be entered as the next numbered exhibit, Your Honor.
- 16 THE COURT: All right. The letter identified
- 17 as having been written on March 10th, 2009, to the City
- 18 of Kingsport from Vickie Larkin will be marked and
- 19 entered as Exhibit Number 4.
- 20 (Whereupon, the previously mentioned document
- 21 was marked as Exhibit No. 4.)
- 22 THE COURT: And you can show it to the board
- 23 members. All right. It appears that Exhibit 4 has
- 24 been reviewed. You may proceed.

- 1 BY MR. DRIVER:
- Q. Ms. Larkin, how did you identify the 11 items
- 3 that you requested information about in that letter?
- A. What do you mean, how did I identify them?
- 5 Q. How did you decide to ask about those
- 6 particular items?
- 7 A. When the insurance company was telling me he
- 8 was charging X amount of dollars for getting the house
- 9 up to code.
- 10 O. And --
- 11 A. I mean, it was like double jeopardy. He was
- 12 already paying -- charging me for electrical and the
- 13 plumbing, and then he turns around and says he's got to
- 14 do X amount of dollars to get it up to code. It should
- 15 be got up to code as he replaces the plumbing and
- 16 electrical.
- 17 Q. And these were the items that you learned
- 18 from the insurance company that New Vision Restoration
- 19 had made a request for additional money --
- 20 A. Right.
- 21 Q. -- because it was required to bring it up to
- 22 code; is that correct?
- 23 A. Yes.
- Q. And, Ms. Larkin, do you remember in or around
- 25 January of 2009 New Vision Restoration, or one of its

- 1 representatives, approaching you with a check from
- 2 Westfield Insurance in the amount of \$24,500?
- 3 A. Yes, sir. That's the check for getting it up
- 4 to code.
- 5 Q. Review that and see if that appears to be a
- 6 correct copy of the front and back of that check.
- 7 A. Yes, sir.
- 8 Q. And does that check say it is for ordinance
- 9 and law expenses on the upper right-hand corner of it?
- 10 A. Yeah.
- 11 Q. And were you requested to sign that check?
- 12 A. Yes, sir. I was.
- Q. Who requested that you sign that check?
- 14 A. See, I think he received it on Saturday from
- 15 the insurance man, and his secretary was at my door
- 16 Monday morning at 9:00, Randy wants you to sign this.
- 17 And I told her -- I said, I'm not signing it until he
- 18 gets done with my house.
- 19 Q. And who is that check paid to the order of?
- 20 A. Larry R. Larkin, Vickie M. Larkin, and New
- 21 Vision Restoration.
- Q. And is it made out to all three of you?
- 23 A. Yes, sir.
- Q. And if you will look at the second page of
- 25 that document, did you ever sign this check?

- 1 A. No, sir. I did not.
- Q. Did Mr. Larry Larkin ever sign this check?
- 3 A. No, he did -- he was not even aware this
- 4 check exists.
- 5 Q. And was that check stamped as cashed?
- 6 A. Yes.
- 7 Q. And did you ever authorize that this check be
- 8 cashed?
- 9 A. No.
- 10 MR. DRIVER: The state would move that that
- 11 be entered as the next numbered exhibit, Judge.
- 12 THE COURT: All right. The check just
- 13 discussed by the witness is marked and entered as
- 14 Exhibit Number 5 and may be distributed to the board
- 15 members.
- 16 (Whereupon, the previously mentioned document
- 17 was marked as Exhibit No. 5.)
- 18 THE COURT: All right. The board members
- 19 have reviewed Exhibit Number 5. Mr. Driver, you may
- 20 proceed.
- MR. DRIVER: Thank you, Your Honor.
- 22 BY MR. DRIVER:
- 23 Q. Ms. Larkin, what happened after you declined
- 24 to sign this check?
- 25 A. I had heard that -- my insurance man had

- 1 called me. I should call him Mr. Bader (phonetic).
- 2 I'm sorry. He called and was wanting to know about my
- 3 inventory, if I had it all fixed out yet or not, to
- 4 send back to him, and he asked me had I signed the
- 5 check. And I told him no. And he said, well, it's
- 6 cleared the bank. And I asked him to send me a copy of
- 7 it. It took a while, but I finally did get a copy of
- 8 it.
- 9 Q. Ms. Larkin, is there anything regarding this
- 10 matter that I haven't asked you about today that you
- 11 would like to tell the board at this time?
- 12 A. There's two items on the first initial
- 13 contract that I would like to bring up that he's added
- 14 in. There is a master bathroom. I have been in my
- 15 house almost two years, and I still haven't found it.
- 16 And a room that's a 20 x 20. I don't have a room in my
- 17 house that's 20 x 20. I mean, you know, little things
- 18 like that really builds up your faith in contractors.
- 19 Q. And were those items listed in that estimate
- 20 attached to the contract --
- 21 A. Right.
- 22 Q. -- that was entered --
- 23 A. Right.
- Q. -- I believe as Exhibit 2 in this matter?
- 25 A. Yes, sir.

- 1 MR. DRIVER: Nothing further from this
- 2 witness, Judge.
- 3 THE COURT: All right. Thank you. Are there
- 4 any questions from board members of this witness at
- 5 this time?
- 6 EXAMINATION
- 7 QUESTIONS BY THE BOARD:
- 8 BY MR. HAYES:
- 9 Q. Did you have a 20 x 20 room before the fire?
- 10 A. No, sir. My house was built in 1929. My
- 11 rooms were like 13 x 14 with an 8-foot ceiling.
- 12 Q. Did you have a master bathroom before the
- 13 fire?
- 14 A. No. I have a total of two bathrooms in my
- 15 house, one upstairs and one downstairs.
- THE COURT: Any other questions?
- 17 BY MR. SMITH:
- 18 Q. How much total dollars did you pay
- 19 New Vision?
- 20 A. 220,000.
- 21 Q. And was the house --
- 22 A. Then I had to buy me another heat pump to go
- 23 for the downstairs part because what he put in there
- 24 was just a cool air intake.
- Q. Was the house finished when you moved back

- 1 in?
- 2 A. There's still a few little things, like my
- 3 banister still is not done. He referred me to a friend
- 4 of his, Larry Gilbert, and my banisters and stairs are
- 5 still not done.
- 6 Q. So what is your major complaint? Is it the
- 7 timing, as well as the --
- 8 A. Dollar amount.
- 9 Q. -- possible misappropriation of funds?
- 10 A. Right.
- 11 Q. What's your major complaint against this
- 12 builder?
- 13 A. I don't think he did what he told me he was
- 14 going to, you know.
- 15 BY MR. WHITTINGTON:
- Q. When you signed the contract, did you expect
- 17 a 20 x 20 room and a master bathroom?
- 18 A. I honestly did not realize that he had put
- 19 that in the contract until I started sitting down one
- 20 day, because he was taking so long about getting the
- 21 house done. And I got to looking. And I'm like, wait
- 22 a minute. Wait a minute. This ain't right. There's
- 23 several other little things, but those are the two big
- 24 things.
- 25 Q. The two bathrooms that are in the house now,

1 are either one of them attached to the master bedroom?

- 2 A. No.
- 3 Q. So no way we could misconstrue master
- 4 bathroom?
- 5 A. No. And when I would look through the house
- 6 and see things, like a shower curtain, for instance,
- 7 oh, no, that's a personal item. You have to get that.
- 8 I have no racks in my bedroom closet to hang my
- 9 clothes. I have to go into another bedroom to get
- 10 dressed. But that's no big deal. I can do that at a
- 11 later date. You know, but it's the point that it's in
- 12 there that he was going to put it, but when I
- 13 questioned him about it, no, that's a personal item.
- 14 THE COURT: Any other questions?
- 15 BY MR. SMITH:
- 16 Q. How's the workmanship on the house?
- 17 A. Some of it is good, I really like it, but I
- 18 have a couple of cracks in the wall. Somehow or
- 19 another in my kitchen they had put a big upward --
- 20 around the window. And they didn't seal my windows, so
- 21 every time -- in the kitchen, every time we have a big
- 22 rain, water pours in there like a shower. So, you
- 23 know, there's -- like I said, they are just little
- 24 things, but when you pay that much money, you expect to
- 25 get something for it.

- 1 THE COURT: Other questions?
- 2 BY MR. MASON:
- 3 Q. Was it your intention that your house
- 4 basically be restored to the way it was before the
- 5 fire, or did you expect a whole lot of different
- 6 features?
- 7 A. I only requested two items. One was to
- 8 expand my kitchen a little bit and my living room,
- 9 because I had dead space in a room downstairs. So he
- 10 expanded my living room and my kitchen. Everything
- 11 else I wanted it to go back the way it was.
- 12 Q. You didn't request a master bathroom?
- 13 A. No. I did not.
- THE COURT: Any others?
- 15 BY MR. WHITTINGTON:
- 16 Q. At any point in time were you ever out at
- 17 your home during construction that you saw a city
- 18 inspector on the job?
- 19 A. Once, when I called them.
- Q. Who came out? Was it Mike Freeman?
- 21 A. Dee, I think. Mr. Dee.
- Q. Did you have a conversation with him?
- 23 A. I did. Because the new construction, they
- 24 had it all -- living room, and they had already started
- 25 putting the siding up. And it was up so far. And I

- 1 got to noticing, and I'm like, there's something wrong
- 2 there. They are putting this weather barrier on the
- 3 old part, but they're not putting it on the new part.
- 4 Why is that?
- 5 So he came by and checked it out and told
- 6 them that, yeah, they needed to put that up there.
- 7 They never did. So on the new part of my house, my
- 8 kitchen, my bathroom up -- I mean, my living room and
- 9 my bedroom upstairs has no weather barrier on it, just
- 10 the siding and the wood. Oh, it's going to be
- 11 insulated real good. You're not going to have no
- 12 problem with it.
- THE COURT: Any others?
- 14 (No response.)
- 15 THE COURT: Mr. Driver, any additional
- 16 questions?
- 17 MR. DRIVER: No additional questions, Judge.
- 18 THE COURT: Thank you, Ms. Larkin. You can
- 19 return to your seat. Next witness.
- 20 MR. DRIVER: The state would call
- 21 Michael Freeman by the previously filed affidavit,
- 22 Judge.
- 23 THE COURT: Do you have a copy of that to
- 24 submit?
- 25 MR. DRIVER: (Passes documents.)

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1 THE COURT: All right. Members of the board,
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- 2 the counsel for the state is submitting an affidavit of
- 3 Michael Freeman. He previously sent a notice that he
- 4 intended to use this affidavit to the respondent, and
- 5 it is now admissible and may be considered as evidence.
- 6 And you can distribute it to the board.
- 7 (Whereupon, the previously mentioned document
- 8 was marked as Exhibit No. 6.)
- 9 THE COURT: It appears the board members have
- 10 completed their review of Exhibit 6, the affidavit of
- 11 Michael Freeman. Mr. Driver, you may proceed.
- 12 MR. DRIVER: Thank you, Your Honor. Board
- 13 members, you've just received and reviewed the
- 14 affidavit of Michael Freeman. A particular interest in
- 15 that affidavit, the state would submit, is that the
- 16 permit in this matter was pulled for 84,000, not the
- 17 lowest possible amount on the contract provided by
- 18 Ms. Larkin, 220,000, and that no other permits were
- 19 pulled on this matter. And also that Mr. Freeman has
- 20 represented that affidavit that New Vision Restoration
- 21 was not required to make any codes changes despite, the
- 22 state would submit, the statements made in the letters
- 23 sent to Ms. Larkin to the contrary. Judge, the state
- 24 would call Gary May.
- 25 THE COURT: Just have a seat right there,

- 1 sir.
- 2 GARY MAY,
- 3 was called as a witness, having been first duly sworn,
- 4 testified as follows:
- 5 EXAMINATION
- 6 QUESTIONS BY MR. DRIVER:
- 7 Q. State your name for the record, please.
- 8 A. Gary May.
- 9 Q. And what is your address, Mr. May?
- 10 A. My home address is 3322 Berkshire Circle,
- 11 Johnson City, Tennessee.
- 12 Q. How long have you lived at that address?
- 13 A. Since October '06.
- Q. And, Mr. May, what's your profession?
- 15 A. I'm a restaurant owner.
- Q. And how many restaurants do you own?
- 17 A. Two.
- Q. And what are those restaurants?
- 19 A. Zaxby's restaurants in Johnson City.
- 20 Q. And what are the locations, the addresses of
- 21 those restaurants?
- 22 A. One is 1823 West State of Franklin Road. The
- 23 other is 2111 North Roan Street.
- Q. And were you involved in the construction of
- 25 those restaurants, Mr. May?

- 1 A. Yes, sir.
- 2 Q. And do you remember approximately how much
- 3 each of those cost to construct?
- 4 A. Yes, sir. The North Roan store cost
- 5 \$407,000. The State of Franklin location was around
- 6 350,000.
- 7 Q. And, Mr. May, at some point did you suffer a
- 8 fire at the 2111 North Roan Street Zaxby's?
- 9 A. Yes, sir.
- 10 Q. Do you recall when that was?
- 11 A. Yes, sir. September 13, 2007.
- 12 Q. And could you describe for the board the
- damage that was done to that store?
- 14 A. Damage was extensive. From the cashier ally,
- 15 we call it, where the registers -- where the cashiers
- 16 meet the customers, all the way back through the
- 17 kitchen and into the storage area and the coolers and
- 18 freezers were totally wiped out.
- 19 Q. And while you were rebuilding that store did
- 20 you meet Mr. Randy Jenkins from New Vision Restoration?
- 21 A. I did.
- Q. Do you recall how you met Mr. Jenkins?
- 23 A. Mr. Jenkins showed up that morning. I was
- 24 notified about 3:15 a.m. of the fire by phone from the
- 25 fire department. A little after daylight -- I stayed

- 1 down there from the time I got the call. And my
- 2 insurance adjustor, Dustin Baker, and Randy Jenkins
- 3 showed up together. And it was somewhere around 8:00
- 4 or 9:00 a.m, I think.
- 5 Q. And, Mr. May, is your estimation of the
- 6 damage, was it under \$100,000?
- 7 A. No, sir.
- 8 Q. Was it under \$110,000?
- 9 A. No, sir.
- 10 Q. And at any point did you hear the insurance
- 11 adjustor or Mr. Jenkins represent an approximate amount
- 12 of the damage in dollar value?
- 13 A. Not to me at the time they were there
- 14 together.
- Q. Okay. Did you ever hear an estimation of the
- 16 amount of the repair?
- 17 A. Well, I received a check made out to me and
- 18 New Vision, I think it was in November, for \$293,095, I
- 19 believe it was.
- 20 Q. And did Mr. Jenkins and New Vision
- 21 Restoration undertake to repair the 2111 North Roan
- 22 Street store?
- 23 A. Yeah. At the insistence of Dustin Baker, the
- 24 insurance adjustor, I agreed to allow Jenkins to do the
- 25 work.

1 Q. And were you represented how long the repair

- 2 would take?
- 3 A. Yes. I was given a date of January 15 to be
- 4 back in business. Mr. Jenkins said he would run two
- 5 crews eight hours a day to get me back as quickly as
- 6 possible, and he said January 15 would be that date.
- 7 Q. And how did those repairs progress, Mr. May?
- 8 A. They didn't progress. First of all, we
- 9 were -- the insurance company shut us down after the
- 10 fire for 49 days to do an investigation as to what may
- 11 have caused the fire and who might be liable for the
- 12 damages of the fire. And after that 49 days was up,
- 13 then we were given the go ahead to go ahead and
- 14 rebuild. And I met with Mr. Jenkins in December of
- 15 2007 -- I'm sorry. First time was late November of
- 16 2007, and he said, based on the fact that we were
- 17 delayed by 49 days, the new completion date would be
- 18 February 15th of 2008.
- 19 Q. And what happened after that, Mr. May?
- 20 A. Well, after giving him \$293,000, very little
- 21 work was done. I went by there daily to check on
- 22 things, and sometimes it would be one fellow working or
- 23 maybe two. There was a subcontractor that he had hired
- 24 to do the roof. And they were working on the roof, but
- 25 the work was very, very, very slow, and some days no

- 1 one was there at all.
- 2 Q. And did you ever meet or have you ever met
- 3 Thomas Stokes or anyone with Distinctive Designs?
- 4 A. No, sir.
- 5 Q. Did New Vision Restoration complete the
- 6 construction of the 2111 North Roan Street Zaxby's?
- 7 A. No, sir.
- 8 Q. What happened such that they did not complete
- 9 that project?
- 10 A. On May the 12th I went to the North Roan
- 11 location, and I was told by a worker there that
- 12 Mr. Jenkins said that they were finished with the job,
- or will be finished in two days, and that anything else
- 14 that needed to be done was on me, for me to do, and
- 15 that they would be through. And looking around, I was
- 16 nowhere close to completion. And I panicked, and I
- 17 said, I don't know what I'm going to do if you don't
- 18 finish the job. And I said, even the walls, the
- 19 materials, and decorations had not been brought back
- 20 from storage and put back on the walls. And he said
- 21 that was contents, and he doesn't deal with contents.
- 22 So I called my insurance company and spoke
- 23 with who I thought to be some authority person and told
- 24 them what he had said, and at her suggestion, she
- 25 suggested I ask him to pick his tools up and leave the

- 1 premises and see if I could find someone to do the job,
- 2 to finish it.
- 3 Q. And did you end up having to hire another
- 4 contractor?
- 5 A. I did indeed. I hired CBI contractors, which
- 6 is a Zaxby's approved contractor, to finish the job.
- 7 Q. How long did it take them to finish that job?
- 8 A. Approximately 37 days.
- 9 Q. And do you know approximately how much New
- 10 Vision Restoration received in insurance proceeds from
- 11 your job?
- 12 A. Yes, sir. The first check being \$293,095 and
- 13 some change. A second check a few days later in
- 14 November, and it was for content restoration for
- 15 \$31,600. And then he got a supplement check again in
- 16 March of \$90,000.
- 17 MR. DRIVER: The state has nothing further
- 18 from this witness.
- 19 THE COURT: Any board members have questions
- for Mr. May?
- 21 EXAMINATION
- 22 QUESTIONS BY THE BOARD:
- 23 BY MR. SMITH:
- Q. How much and who paid the contractor to come
- in and finish the job, the second?

- 1 A. The second contractor I paid -- well, there
- 2 were things I had to buy that was included in the
- 3 insurance proceeds that Mr. Jenkins had already
- 4 received, such as the freezer and the cooler and other
- 5 things. I don't know exactly -- today I can't tell you
- 6 exactly what that dollar figure was. And the labor --
- 7 the labor or the -- for the new contractor --
- 8 basically, what the new contractor did, was he sent a
- 9 supervisor in that was an experienced Zaxby's
- 10 restaurant builder and then hired subs from there. And
- 11 I honestly can't remember how much that was.
- 12 Q. Did the insurance company pay them direct?
- 13 A. No, sir. There was a check on top of the
- 14 \$90,000, the third check that Mr. Jenkins had received.
- 15 There was another check being cut from the insurance
- 16 company, made out to -- actually, I called the
- insurance company and told them, do not put his name on
- 18 the next check coming. And I was able to pay from that
- 19 check most of the things that had to be done to finish
- 20 the job.
- 21 Q. Okay.
- 22 BY MR. MASON:
- 23 Q. When the second contractor came in, did he
- 24 have to undo or redo anything that had been done by
- 25 Jenkins?

- 1 A. Absolutely. Yes, sir. Several things were
- 2 done wrong. Several things were put in the wrong
- 3 place. I couldn't -- I wasn't able to put my fry
- 4 freezer, or what we call the reach-in freezer, in its
- 5 place, because some kind of big box dealing with the
- 6 electrical was in the way. The plumbing was done
- 7 wrong.
- 8 The steel in the back -- there's a steel
- 9 beam, a main beam that holds the building up, I guess
- 10 it's a load bearing, had been so warped by the fire, it
- 11 should have been replaced, but instead they put poles
- 12 up in the back to hold it up. And we were holding our
- 13 breath about the inspector. We didn't know if it was
- 14 going to pass inspection, or that new contractor
- 15 didn't. But that was put up, and it eliminated some 12
- 16 inches of space that I could no longer use. And so it
- 17 made the corridor going down where I put my dry goods
- 18 very narrow. There were a few other things, and I just
- 19 can't recall right offhand what they are.
- 20 BY MR. HAYES:
- Q. Was Mr. Baker your insurance agent?
- 22 A. He was my insurance adjustor. He was an
- 23 independent contractor hired by General Casualty to
- 24 adjust the fire. He and Mr. Jenkins came in, like I
- 25 said, at the same time, and at his insistence to hire

- 1 Jenkins, they went through the building together. They
- 2 never reported back to me a dollar figure at that point
- 3 of what it would take. But when the check arrived, it
- 4 was 293,000 and then another thirty-one six and then
- 5 two more supplement checks after that. So it maxed out
- 6 my policy, plus some. I didn't have enough on the
- 7 policy to do the full recovery.
- 8 BY MR. WHITTINGTON:
- 9 Q. Did you get the feeling the adjustor and
- 10 Mr. Jenkins had worked together before?
- 11 A. Yes, sir. I was told that. Mr. Baker,
- 12 Dustin Baker, the adjustor, when he was there with
- 13 Mr. Jenkins -- I'm totally shaken up. If you have
- 14 never been through a fire, it's -- I needed some help.
- 15 And Mr. Baker offered his services and -- but he was --
- 16 I had actually lined up a Zaxby's approved contractor,
- 17 per Zaxby corporate demands, to come up and do the
- 18 restoration, Pacesetters Construction Company who built
- 19 my first store.
- 20 And then with Mr. Baker saying, no,
- 21 Mr. Jenkins, I've worked with him in the past, he's a
- 22 topnotch, first-class contractor. He can get the job
- 23 done. He's going to run two eight-hour crews for you.
- 24 He said, you can trust him because if we miss the
- 25 estimate on the first run, I won't have to come back

- 1 and do another inspection. Whatever Mr. Jenkins says,
- 2 I can trust. And so that will save some problem.
- 3 Plus, Mr. Jenkins is local and has his own employees.
- 4 You can -- he'll be here to supervise the work being
- 5 done on a daily basis rather than an out-of-state
- 6 contractor coming. So, you know, I bit.
- 7 BY MR. WHITTINGTON:
- 8 Q. The amount of payments you made, or the
- 9 insurance company made, to Mr. Jenkins, did they exceed
- 10 411,000? I didn't get to add them up.
- 11 A. Mr. Jenkins got 414,700, roughly, and then I
- 12 got one check that I asked that his name be removed
- 13 from, and they sent the money directly to me to help me
- 14 finish with the new contractor. So it was -- it would
- 15 have been cheaper to have demolished the entire
- 16 restaurant and built it back from scratch, which is
- 17 what should have happened, particularly since -- here
- 18 again, I'm not a builder either, but when you get a
- 19 beam warped the way the back one was, that's not a good
- 20 thing.
- 21 BY MR. SMITH:
- Q. Is Mr. Jenkins still around town? Do you
- 23 ever see him?
- 24 A. I only saw Mr. Jenkins twice during the
- 25 entire time, the nine months and four days, that I was

- 1 down, once on February 19th of 2008 and once on the day
- 2 of the fire. That's the only time I ever saw him or
- 3 have seen him since.
- 4 THE COURT: Are there any other questions by
- 5 the board members?
- 6 BY MR. BRODD:
- 7 Q. Did Mr. Jenkins take a permit out to rebuild
- 8 the facility?
- 9 A. Yes, sir. He did.
- 10 Q. Do you know how much he stated?
- 11 A. I didn't know because it was never -- he
- 12 never told me what his license would permit him to do,
- 13 and I didn't know until Mr. Eddie Welch came to my
- 14 other restaurant across town on February 14th of 2008
- 15 and said in the paper -- the building permits are
- advertised in the paper, and it was pulled for \$98,500
- 17 for my restoration work.
- 18 And then his getting a check in November the
- 19 previous year for two ninety-three would indicate to me
- 20 that he certainly knew that this was a much bigger job
- 21 than he was qualified or allowed to do by the State of
- 22 Tennessee. I found out, too, that when I hired the new
- 23 contractor, he had to go pull a permit. And that's
- 24 when I found out that Mr. Stokes had been added a week
- later, after Mr. Welch and I met on February 14.

- 1 That's when the record indicated that on
- 2 February 21st Mr. Stokes was added as a contractor to
- 3 rebuild my restaurant. And I think his permit was
- 4 \$450,000.
- 5 THE COURT: All right. Any other questions
- 6 by board members?
- 7 (No response.)
- 8 THE COURT: Any additional questions,
- 9 Mr. Driver?
- 10 MR. DRIVER: Nothing for this witness, Judge.
- 11 THE COURT: Thank you, sir. You can step
- 12 down. Next witness.
- MR. DRIVER: Judge, if I may enter both the
- 14 affidavit of Theresa Johnson and then the affidavit of
- 15 Mr. Thomas Stokes previously filed in this matter.
- 16 THE COURT: All right. The affidavit of
- 17 Theresa Johnson will be marked and entered as Exhibit
- Number 7.
- 19 (Whereupon, the previously mentioned document
- 20 was marked as Exhibit No. 7.)
- 21 THE COURT: And the affidavit of Mr. Stokes
- 22 will be Exhibit Number 8. And they may be distributed
- 23 to the board.
- 24 (Whereupon, the previously mentioned document
- 25 was marked as Exhibit No. 8 .)

1 THE COURT: I will remind the board that the

- 2 state has complied with all the requirements to
- 3 introduce and consider an affidavit in these
- 4 proceedings, and you may consider the statements in the
- 5 affidavit as though the witness appeared before you and
- 6 testified under oath.
- 7 All right. It appears the members have
- 8 completed their review of Exhibits 7 and 8. Are you
- 9 ready to proceed, Mr. Driver?
- 10 MR. DRIVER: I am, Your Honor. Regarding
- 11 those affidavits, members of the board, the state would
- 12 respectfully point out that on Ms. Johnson's affidavit,
- 13 the sixth page following that affidavit shows the
- 14 initial permit pulled for work at Mr. May's property on
- November 19th, 2007 was for \$98,500. The fourth page
- 16 shows that Mr. Stokes provided his license, and on 2/21
- 17 of 2008 pulled a permit for \$450,000.
- 18 Mr. Stokes' affidavit shows that this was not
- 19 a joint venture in any sense of the word, that
- 20 Mr. Stokes purchased the permit for New Vision
- 21 Restoration to operate under, that Mr. Stokes had no
- 22 financial interest in this matter and performed no work
- 23 at the store. Nothing further from those affidavits,
- 24 Judge.
- 25 THE COURT: All right. Is there any

- 1 additional proof from the state?
- 2 MR. DRIVER: Yes, Your Honor. The state
- 3 would enter the order -- a certified copy of the order
- 4 of the Virginia Board for Licensing Contractors.
- 5 THE COURT: All right. The Commonwealth of
- 6 Virginia Board of Contractors and the accompanying
- 7 documents are marked and entered as Exhibit Number 9.
- 8 (Whereupon, the previously mentioned document
- 9 was marked as Exhibit No. 9.)
- 10 THE COURT: All right. It appears the board
- 11 members have completed their review of Exhibit Number
- 12 9, so we can proceed, Mr. Driver.
- MR. DRIVER: The state has no further proof,
- 14 Your Honor.
- THE COURT: All right. Before we get into my
- 16 charge to the board and your deliberations, do any of
- 17 you have any questions that you would like to ask
- 18 Mr. Driver concerning his case?
- 19 MR. MASON: I have one question, Mr. Driver.
- 20 I'm interested in the affidavit from Mr. Stokes, that
- 21 there is no statement of his motivation or willingness
- 22 to do this for Mr. Jenkins. Do you question -- did you
- 23 question him about this?
- MR. DRIVER: That was not part of the
- 25 affidavit. It's not part of the record in this matter.

- 1 MR. MASON: He states in his affidavit that
- 2 he didn't receive any money of any kind except a permit
- 3 fee. There's no evidence of some kind of a kick back
- 4 for that?
- 5 MR. DRIVER: There's no evidence before the
- 6 board right now.
- 7 MR. SMITH: I think that may be our next
- 8 case. But is -- is this contractor still licensed
- 9 today?
- 10 MR. DRIVER: He is within his renewal period,
- 11 or the corporation is within its renewal period.
- MR. SMITH: Now, I remember that. Okay.
- 13 MR. WELCH: Your Honor, the board deserves a
- 14 little bit of clarification on the --
- 15 THE COURT: I'm sorry, sir. You are out of
- 16 order at this point.
- MR. WELCH: Well, that's the reason I ask.
- 18 There are some clarification that you need.
- 19 THE COURT: The state has presented its case,
- 20 and they will consider only the evidence that the state
- 21 has decided to submit since the respondent failed to
- 22 appear. Mr. Driver, would you like to make a closing
- 23 argument to the board?
- MR. DRIVER: I would, Your Honor. Board
- 25 members, today you have heard proof that New Vision

- 1 Restoration, LLC twice engaged in contracting above its
- 2 license limit. Both of the contracts in this matter
- 3 occurred before -- Ms. Lazenby testified that that
- 4 license -- that New Vision Restoration's license limit
- 5 was increased from 100,000 to 411,000 on March 27th of
- 6 2009.
- 7 The state would submit that New Vision
- 8 Restoration, LLC engaged in dishonest dealing with both
- 9 Mr. May and with Ms. Larkin, and, further, that the
- 10 board has the authority to revoke New Vision
- 11 Restoration, LLC's license based on the revocation by
- 12 the Commonwealth of Virginia Board for Contractors
- 13 entered on or around March 10th, 2009.
- 14 Respectfully, board members, the state --
- 15 while the board could enter just in a brief period of
- 16 time from 9/17/2007 until January 31st, 2008 a part of
- 17 the contract with -- or a part of the project of Just
- 18 Chicken Feed, whenever it was engaging and contracting
- 19 above its license limit, that time period alone could
- 20 issue a civil penalty up to \$685,000. However, in this
- 21 case the state believes that it's most important and
- 22 should be the primary purpose to revoke New Vision
- 23 Restoration, LLC's license, and that is what the state
- 24 is seeking here today. Thank you, Your Honor.
- 25 THE COURT: Let me just ask Mr. Driver. Have

1 you prepared a proposed findings and conclusions for

- 2 the board?
- 3 MR. DRIVER: I did, Your Honor.
- 4 THE COURT: Why don't we distribute that to
- 5 the board and let them have a chance to look at that.
- 6 MR. DRIVER: I would note, Judge, that under
- 7 proposed finding number two, Ms. Lazenby's testimony
- 8 was that the license increase was issued on March 27th,
- 9 2009, not March 24th, 2009, as was listed in that
- 10 proposal.
- 11 THE COURT: Members of the board, you have
- 12 been distributed a proposed order that was prepared by
- 13 the state's attorney. Before you consider that, I
- 14 would have several items I need to go over with you to
- 15 make sure that we are all on the same page with respect
- 16 to the law itself.
- 17 First of all, you are the exclusive judges of
- 18 the facts of the case and also the exclusive judges of
- 19 the application of your rules and the Tennessee
- 20 statutes. The law requires that in order to find
- 21 any -- the existence of any facts in this case, that
- 22 you must do so by a preponderance of the evidence.
- 23 That's a fairly low weight of evidence and is not to be
- 24 confused with proof beyond a reasonable doubt and
- 25 things like that, that you hear in criminal cases. You

1 have to limit your inquiry into violations of rules and

- 2 statutes to those that were specifically alleged in the
- 3 notice of charges, and you must base your determination
- 4 solely on the evidence that you have received here
- 5 today.
- 6 The Administrative Procedures Act requires
- 7 that your order contains findings of fact, conclusions
- 8 of law, including a decision regarding what
- 9 disciplinary actions shall be taken and the policy
- 10 reasons for your decision and determination. In
- 11 determining findings of fact, you must make your own
- 12 evaluation of the testimony given by each of the
- 13 witnesses and any documentary evidence that was
- 14 submitted. You must then give that testimony or other
- 15 evidence the weight and credibility which you deem to
- 16 be proper. You may weigh the evidence in light of your
- 17 own training and experience.
- 18 Once you have made your findings of fact, you
- 19 must decide if the respondent's activity constitutes a
- 20 violation of departmental or board rules or state
- 21 statutes as alleged in the notice of charges. And if
- 22 so, you must state those determinations in your
- 23 conclusions of law.
- 24 Your decision must include sufficient
- 25 analysis of the evidence to clearly demonstrate how the

- 1 facts of the case support your conclusions. And if you
- 2 decide there has been a violation of a state statute or
- 3 rule, you must then decide what disciplinary action is
- 4 appropriate in accordance with your legal authority in
- 5 considering the particular circumstances of this case.
- A policy reason must accompany your
- 7 determination to state why the decision you render in
- 8 this situation is appropriate. And, finally, I'll just
- 9 remind you that your deliberations must be in public
- 10 before all parties. If you need additional
- 11 instructions during your deliberations, feel free to
- 12 ask, and I will do what I can to assist you.
- 13 Mr. Chairman, I will return control of the board to
- 14 you, and you may proceed with your deliberations.
- MR. WHITTINGTON: Thank you, Your Honor.
- 16 Members of the board, counsel has handed out a sheet of
- 17 the proposed findings of fact. I'll open our part of
- 18 the hearing up for discussion from the board members
- 19 themselves, and anyone that agrees with any of these
- 20 proposed findings at any time will be able to make a
- 21 motion as to accept or to amend or to add to any of
- 22 these proposed findings of fact. And that, at this
- 23 time, is all we'll deal with. We'll deal with the
- 24 penalties in the next step.
- MR. MASON: Can we have a minute to read

- 1 through these?
- 2 MR. WHITTINGTON: Yes, sir.
- 3 MR. BRODD: Mr. Chairman, I would like to
- 4 make a motion that we accept the seven findings of fact
- 5 proposed by Mr. Driver.
- 6 MR. SMITH: I would second that.
- 7 MR. WHITTINGTON: We have got a motion and a
- 8 second. Any discussion?
- 9 (No response.)
- 10 MR. WHITTINGTON: Your Honor, is that
- 11 anything I need to read out loud, or is this acceptable
- 12 in its format?
- 13 THE COURT: It's acceptable if the board
- 14 members decide, and there's been a motion to accept
- 15 them in their entirety, so there is nothing additional
- 16 that you need to do.
- 17 MR. WHITTINGTON: I have got a motion and a
- 18 second. Any other discussion?
- 19 (No response.)
- 20 MR. WHITTINGTON: All in favor, say aye.
- 21 THE BOARD: Aye.
- MR. WHITTINGTON: Opposed likewise.
- 23 (No response.)
- MR. WHITTINGTON: Now that we've agreed on
- 25 the findings of fact, the conclusions of law are

- 1 presented on page two. If you have not yet had a
- 2 chance, go ahead and read through it. If not, here
- 3 again, we can accept these conclusions of law as
- 4 written. We can add to or we can delete the
- 5 conclusions of law and make amendments thereto.
- 6 MR. SMITH: I would make a motion we accept
- 7 the proposed conclusions of law as presented.
- 8 MR. MASON: I need another minute.
- 9 MR. WHITTINGTON: I have a motion. Do I have
- 10 a second? Has everyone had a chance to look through
- 11 them yet? We'll hold on them for just a minute.
- 12 MR. MASON: Second.
- MR. WHITTINGTON: We've got a motion and a
- 14 second. Is there any discussion?
- 15 (No response.)
- MR. WHITTINGTON: All in favor, say aye.
- 17 THE BOARD: Aye.
- MR. WHITTINGTON: Opposed likewise.
- 19 (No response.)
- 20 MR. WHITTINGTON: The motion carries. We get
- 21 down to the penalty phase. We've got a couple of
- 22 different issues at hand in the proposed findings of
- 23 fact. Dishonest dealings. I think also to be
- 24 considered is over limit, misappropriation of funds.
- MR. SMITH: So are you asking for

- 1 recommendation of the penalty?
- 2 MR. WHITTINGTON: Yes, I am.
- 3 MR. SMITH: I think it will constitute
- 4 immediate revocation of his license or renewal.
- 5 MR. MASON: I certainly agree with that. I
- 6 think the question is, do we also impose a financial
- 7 penalty?
- 8 MR. SMITH: I think we do, in case he ever
- 9 raises his head again. It's going to be hard to
- 10 collect.
- MR. BRODD: I agree.
- 12 MR. MASON: What's the maximum that we can
- 13 fine him here?
- MR. WHITTINGTON: \$5,000 per day per offense.
- MR. SMITH: I think Michael -- is that where
- 16 you came up with that 80,000 or whatever?
- MR. HAYES: 600-and-something.
- 18 THE COURT: You can respond.
- 19 MR. DRIVER: Thank you, Your Honor. The
- 20 state actually stated that just considering even a part
- 21 of Mr. May's contract, the board could assess up to
- 22 685,000 for only that part. I could run a full
- 23 accounting of what the board's authority would be in
- 24 the state's opinion if you would like.
- MR. MASON: I mean, it wouldn't just be

1 685,000. We have to specify which piece of that is

- 2 which, right?
- 3 MR. DRIVER: Typically, that is what you
- 4 would do.
- 5 MR. MASON: Well, this seems egregious to me.
- 6 We have found in our conclusions of law and fact that
- 7 he's committed these really terrible violations, I
- 8 think, and I would -- I would be inclined to recommend
- 9 to this board that we impose the maximum fine allowable
- 10 in addition to revoking his license.
- 11 MR. WHITTINGTON: Is that a motion?
- 12 MR. MASON: So moved.
- MR. HAYES: Second.
- MR. WHITTINGTON: I have got a motion and a
- 15 second. Any discussion?
- 16 (No response.)
- 17 MR. WHITTINGTON: One thing I will ask
- 18 counsel is, is there any way to know? And, Your Honor,
- 19 do we need to have an amount for this hearing? We're
- 20 going to need a minimum days, maximum days. Is that
- 21 what you're doing right now, Michael?
- 22 MR. DRIVER: I'm working on the state's
- 23 position as to what that would be.
- 24 THE COURT: In order to have a -- an order
- 25 that is binding and enforceable, you will need to have

- 1 an exact figure in the final order when it's signed.
- 2 While I think the board probably could vote on its
- 3 current motion to impose the maximum penalty and leave
- 4 the amount up to a later computation, it would be
- 5 better to finalize the figure today before we adjourn
- 6 so that you will have that before the final order is
- 7 written.
- 8 MR. WHITTINGTON: Do you need a recess just
- 9 for a minute?
- 10 MR. DRIVER: Five minutes, and I can have
- 11 that ready.
- MR. SMITH: Before long we are going to be
- over the cost of the two jobs, and I'm not sure that
- 14 would hold up upon further review, as they say.
- MR. MASON: Do you think we ought to do it up
- 16 to the cost of the jobs?
- 17 MR. SMITH: I hadn't thought about it that
- 18 way. I think we are approaching a million dollars if
- 19 you probably hit the whole thing. I'm for it.
- 20 MR. WHITTINGTON: I agree with what Reese is
- 21 saying. If he does decide to appeal the case through
- 22 chancery court, chancery court may throw out -- I mean,
- 23 we do have -- if we do have the number of days that he
- 24 was on both jobs, we could go \$5,000 per day.
- MR. MASON: Well, the thing is, what's the

- 1 purpose of the fine? It's not to recover the cost of the
- 2 jobs. It's to impose a penalty on him for his
- 3 violations. So I'm not sure it -- I don't know, as a
- 4 matter of law, if it -- that it does matter. The value
- 5 of imposing the fine is not just to fine him, too, but
- 6 to set a standard that we don't tolerate that kind of
- 7 dealings with people.
- 8 MR. WHITTINGTON: It's supposed to act as a
- 9 deterrent.
- 10 MR. MASON: So I think I'll let my motion
- 11 stand.
- MR. WHITTINGTON: Okay.
- MR. SMITH: And we are going to plug in a
- 14 number?
- MR. MASON: Yeah. He said he needed five
- 16 minutes. Chairman, if we can recess about five
- 17 minutes.
- MR. WHITTINGTON: Can I go ahead?
- 19 THE COURT: Sure.
- 20 MR. WHITTINGTON: We'll stand in recess for
- 21 about five minutes. See you back then.
- 22 (10:59, a recess was had until 11:05.)
- 23 MR. WHITTINGTON: Looks like we have got
- 24 everybody back. Go ahead, counsel.
- MR. DRIVER: Thank you, Chairman Whittington.

- 1 The numbers the state has run in the Zaxby's matter
- 2 from September 17th, 2007, to May 12th, 2008, the date
- 3 listed on the letter attached to Ms. Johnson's
- 4 affidavit discharging New Vision Restoration, is 238
- 5 days times \$5,000, is \$1.19 million for each day of
- 6 dishonest dealing; at \$1,000 is another \$238,000. In
- 7 Ms. Larkin's matter, from July 28th, 2008, to at least
- 8 the date of the check, which was January 24th, 2009, is
- 9 181 days at \$5,000 is \$905,000. For each day of
- 10 dishonest dealing \$1,000 is \$181,000, for a total, it's
- 11 the state's position, of \$2,514,000.
- 12 MR. WHITTINGTON: Two million?
- 13 MR. DRIVER: Five one four, zero, zero, zero.
- MR. MASON: That's more than I expected.
- MR. WHITTINGTON: It adds up quick.
- MR. MASON: Well, maybe that's too much. I
- 17 don't know. I don't know. What do you all think?
- 18 MR. SMITH: I think you'd never get it. And
- 19 I think it would be thrown out, especially in the days
- 20 that we are in now.
- 21 MR. WHITTINGTON: That's excessive.
- MR. MASON: I would have to agree.
- MR. WHITTINGTON: Well, it is up to 5,000.
- 24 We could propose something in the nature of 500 to a
- 25 \$1,000 per day, \$50 a day, something of that nature

1 that's more reasonable that, upon review, might not be

- 2 discredited.
- 3 MR. MASON: Well, I need to withdraw my
- 4 motion then, if Jerry will withdraw his second.
- 5 MR. HAYES: I withdraw my second.
- 6 MR. WHITTINGTON: The motion and the second
- 7 are withdrawn.
- 8 MR. MASON: I think we still want to have a
- 9 deterrent style penalty. And, of course, I think we
- 10 still want revocation of license. So I'm -- whatever
- 11 you all -- I mean, I'm --
- MR. HAYES: How about \$1,000 a day on the
- 13 illegal activity and \$1,000 a day on each day that he
- 14 was in violation, which, I think that would come up to
- 15 576,000 on Zaxby's and 362,000 on Larkin.
- MR. MASON: On the dishonest dealings, you
- 17 mean?
- MR. WHITTINGTON: No. On both of them.
- 19 MR. HAYES: On both of them. It would be a
- 20 total of \$2,000 a day, and that would be 900 and -- it
- 21 would be \$938,000.
- MR. WHITTINGTON: Is that a motion?
- MR. HAYES: I just put it out for discussion.
- MR. WHITTINGTON: If we are just having
- 25 discussion, then I go back to what Reese said. I think

- 1 we have got to be careful when we approach the combined
- 2 total of both contracts. Over that, that was any
- 3 profit that he could have expected to make.
- 4 MR. MASON: Well, the --
- 5 MR. WHITTINGTON: If you really look at it in
- 6 the right perspective, if one was around 417,000 and
- 7 the other was around 240, a good profit for a
- 8 contractor would be 15 percent. And you could penalize
- 9 him the expected profit that he could have made.
- 10 MR. HAYES: I don't think that's enough,
- 11 because on all those code violations that he was
- 12 sticking in there, that was 100 percent profit. He was
- 13 just stealing.
- MR. WHITTINGTON: I agree with you.
- MR. HAYES: I don't see the correlation.
- MR. WHITTINGTON: I agree with you there.
- 17 MR. HAYES: He graduated from being a petty
- 18 thief under \$500 to kind of a mega thief here, not
- 19 hardly on the scale of our Wall Street friends, but
- 20 still on a pretty good sized scale for Johnson City.
- 21 MR. MASON: We are talking about total
- 22 projects, both of these together, about \$650,000 or so,
- 23 and the maximum on dishonest dealings was how much?
- 24 MR. DRIVER: \$1,000 per --
- MR. MASON: What was your total there?

- 1 MR. DRIVER: It's 238,000 for May and 181,000
- 2 for Larkin.
- 3 MR. MASON: And on the -- let's see. On part
- 4 three did you find -- in conclusions of law number
- 5 three, what was your total maximum on that?
- 6 MR. DRIVER: On the reciprocal revocation?
- 7 MR. MASON: No. On -- no. You are right on
- 8 number one then, exceeding the limit.
- 9 MR. DRIVER: On exceeding the limit,
- 10 1.19 million on May; 905,000 on Larkin.
- 11 MR. MASON: How much on Larkin?
- MR. DRIVER: Nine zero five, zero, zero,
- 13 zero.
- MR. MASON: 905,000 on Larkin?
- MR. DRIVER: Yes, sir.
- MR. MASON: I would suggest that we go the
- 17 full 238,000 maximum on the dishonest dealings and that
- 18 we --
- MR. SMITH: That's on the Zaxby's.
- MR. MASON: Well, on both, right. 238?
- MR. DRIVER: Was for Zaxby's. And then 181.
- MR. MASON: One eighty-one on Larkin?
- MR. DRIVER: Yes, sir.
- MR. MASON: Which would be a total of
- 25 419,000. I suggest that we go the full \$419,000 on

- 1 both cases for dishonest dealings and \$50,000 each on
- 2 the exceeding the limit, which would be a total of a
- 3 \$519,000 fine. And that is less than the combined cost
- 4 of the two jobs, and, yet, to me -- I mean, maybe you
- 5 all don't agree, but the dishonest dealings were the
- 6 most egregious part of it. And if we go the maximum on
- 7 that and then exceeding the limit at 50,000 on each,
- 8 none on the reciprocal thing, then it seems to me that
- 9 that would provide a deterrent yet be a reasonable
- 10 amount.
- 11 MR. WHITTINGTON: Is that in the form of a
- 12 motion?
- MR. MASON: Well, I want to let you discuss
- 14 if you think it's right or not.
- MR. HAYES: Does that fit our scope?
- MR. DRIVER: That's well within what the
- 17 state has proposed.
- MR. SMITH: Do we have to have a formula for
- 19 the 50 or can we pull it?
- 20 THE COURT: I think what you can do is
- 21 indicate in your order what the maximum allowable would
- 22 be under the statute and then indicate that for that
- 23 portion of it you're assessing a lower amount in the
- 24 amount of, and then state what that is.
- MR. SMITH: Just make a motion.

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1 MR. MASON: Then I move that as a penalty for
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- 2 these violations that we immediately revoke the
- 3 license, that we impose a civil penalty of the maximum
- 4 allowable on the dishonest dealings of \$181,000 on the
- 5 Larkin case and \$238,000 on the Zaxby's case, that in
- 6 addition to that we impose a \$50,000 penalty on the
- 7 exceeding the limit on the Larkin case for the first 50
- 8 days of that violation, and that we impose a \$50,000
- 9 penalty on the Zaxby's case for the first 50 days of
- 10 that violation, for a total of \$519,000.
- 11 MR. BRODD: I'll second that.
- 12 MR. WHITTINGTON: I have a motion and a
- 13 second. Any discussion by any of the board members?
- 14 Does everyone understand the motion?
- 15 (No response.)
- MR. WHITTINGTON: All in favor, say aye.
- 17 THE BOARD: Aye.
- MR. WHITTINGTON: Opposed likewise.
- 19 (No response.)
- 20 MR. WHITTINGTON: Seeing none, the motion
- 21 carries. Being the policy of this board, the
- 22 toleration of dishonest dealings is not accepted.
- 23 Also, operating outside the limits of your license is
- 24 not accepted either. Do I need to list policies, or, I
- 25 mean, statutes?

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1 THE COURT: No. At this point you are
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- 2 stating the board's policy considerations that led to
- 3 your decision, and I think you are doing a fine job.
- 4 MR. WHITTINGTON: In consideration of the
- 5 findings of fact and conclusions of law, the board has
- 6 reached a decision to penalize this contractor for
- 7 violating the contractor's licensing law. As a
- 8 deterrent to possible future violations, revocation of
- 9 the license.
- 10 We consider the most egregious actions before
- 11 we issue a revocation. This contractor, we feel as
- 12 though has egregiously violated our contractor's
- 13 licensing law; therefore, revocations and fines as
- 14 voted upon by the board will be administered. Is that
- 15 fair enough?
- 16 THE COURT: Anything else for your order?
- 17 MR. DRIVER: That should be sufficient,
- 18 Judge.
- 19 THE COURT: Mr. Driver will draft an order in
- 20 compliance with the board's wishes and submit that for
- 21 your signature. All right. Anything else that needs
- 22 to be addressed on this case before we adjourn and move
- 23 to the next case?
- 24 (No response.)
- 25 THE COURT: All right. If not then, we are

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adjourned, and we will reconvene in a few minutes on
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     the next case, which will be Michael Rutherford.
               (End of hearing, 11:18 a.m.)
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1	State of Tennessee )				
2	County of Davidson )				
3	I, Brittany Temples, Court Reporter, with				
4	offices in Nashville, Tennessee, hereby certify that I				
5	reported the foregoing proceeding by machine shorthand				
6	to the best of my skills and abilities, and thereafter				
7	the same was reduced to typewritten form by me.				
8	I further certify that I am not related to				
9	any of the parties named herein, nor their counsel, and				
10	have no interest, financial or otherwise, in the				
11	outcome of the proceedings.				
12					
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15					
16					
17					
18	Brittany Temples, LCR #099 Notary Public				
19	State of Tennessee				
20					
21	My Commission Expires 5/25/2014				
22					
23					
24					
2.5					